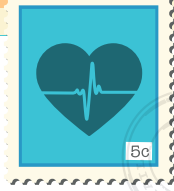


IT'S A BIG CLOUD OUT THERE

CASE STUDY



Creating a Cloud-flexible, Mobile-ready, Highly-secured Future

CLIENT

Large regional healthcare system

BUSINESS CHALLENGE

Architect a solution to seamlessly transition and integrate IT services post-acquisition while maintaining secure access to sensitive information and minimizing the interruption.

SOLUTION

VMware End-User Computing (EUC)

- VMware Horizon® ViewTM
- VMware NSX®
- VMware AirWatch®
- VMware vRealize® Operations
- VMware vRealize® Automation

CLIENT OVERVIEW

A large health system, recognized nationally for its innovative care models, is focused on improving quality and access to healthcare. Staying ahead of the technology curve has enabled the organization to establish a leadership position in the diagnosis and treatment of an extensive array of health conditions.

BUSINESS CHALLENGE

With the acquisition of five new hospitals the client doubled the number of hospitals it owned and operated while also extending its geography to reach new patients. As a result, the organization's IT team was challenged to architect a solution to seamlessly transition IT services from the acquired hospitals while maintaining secure access to sensitive information and minimizing the interruption of its 24x7x365 healthcare services.

PRESIDIO VALUE

As trusted advisors to the client's IT Enterprise Architecture team, Presidio developed a migration strategy for all five of the acquired hospitals as well as remote offices and staff. This required retiring the previous IT managed assets and applications and completely transitioning to the client's IT for continuous operations. The migration strategy began with a series of assessments conducted by Presidio professional

services to discover and inventory hospital IT standards. This information was then leveraged to develop and design migration standards for the reliable pre- and post-acquisition delivery of the client's IT applications and services, as well as projecting capacity and performance requirements to support quality IT service delivery.

PRESIDIO SOLUTION

Presidio provided advisory and professional services to deliver a successful strategy for the client, which included the implementation of a suite of VMware's enterprise-class, software-defined technologies. The resulting solution consisted of VMware Horizon View, VMware NSX for micro-segmentation and securing VDI for new and legacy users, AirWatch for MDM, vRealize Automation and vRealize Operations to advance automation and operations of the new IT service delivery model, as well as VMware professional services. The solution also included F5 (GTM and LTM), HPE Apollo HCI compute infrastructure, Symantec NetBackup, Isilon, XtremIO, Dell Wyse, and Infoblox, in addition to Cisco security and networking (wireless, campus and DC).

LOOKING AHEAD

As the preferred provider of infrastructure and professional services, Presidio continues to be a trusted advisor to the client's IT team. Presidio and VMware are working together to strengthen alignment and partnership, which includes planning the successful expansion and advancement of the VMware product portfolio throughout the organization's locations.

THE PRESIDIO AND VMWARE PARTNERSHIP

Presidio and VMware collaborate to accelerate our shared customers' digital transformation journeys. Presidio combines its strategic consulting and lifecycle services with VMware's innovative technology platforms, to design, implement and manage agile, secure, multi-cloud solutions optimized for each customer's unique requirements. Together, Presidio and VMware help our customers realize better business outcomes in a dynamic and competitive marketplace.

LEARN MORE

Visit presidio.com/bigcloud or contact your local Presidio sales representative to learn more.